

<b>DOCTOR OF PHILOSOPHY (PHD) PROGRAMME IN</b> <b>"Person, Market, Institutions"</b>	
<b>Coordinator: Prof Antonella Tartaglia Polcini, antonella.tartagliapolcini@unisannio.it</b>	
<b>Interested applicants are encouraged to contact the coordinator for information on the curricula and the disciplinary areas</b>	
<b>FACULTY &amp; ADMINISTRATION</b>	<b>Department:</b>  <b><i>Diritto, Economia, Management e Metodi Quantitativi (DEMM) [Law, Economics, Management and Quantitative Methods]</i></b>
<b>DURATION</b>	3 years (36 Months)
<b>CURRICULA</b>	<b>a) The Person and His Rights Between Market and Institutions</b> <b>b) Economic Development and Individual Well-Being. Business, Market and Public Institutions</b>
<b>Curriculum a)</b> <b><u>"The Person and His Rights Between Market and Institutions"</u></b> Scientific/Academic Disciplinary Fields (SSD)	IUS/01 Private law IUS/02 Comparative private law IUS/04 Commercial law IUS/05 Economics law IUS/07 Labour law IUS/10 Administrative law IUS/13 International law IUS/15 Civil procedural law MED/43 Forensic medicine SPS/02 History of political thought
<b>Curriculum b)</b> <b><u>"Economic Development and Individual Well-Being. Business, Market and Public Institutions"</u></b> Scientific/Academic Disciplinary Fields (SSD)	SECS-P/01 - Political Economics SECS-P/04 - History of Economic Thought SECS-P/07 - Business Administration and Management SECS-P/08 - Economics and Management SECS-P/10 - Organisational Structure and Behaviour SECS-P/11 - Financial Markets and Institutions SECS-P/12 - Economic History SECS-S/06 - Mathematical Methods of Economics, Finance and Actuarial Sciences SECS-S/01 -Statistics AGR/01- Agricultural Economics and Rural Appraisal

## POSITIONS AVAILABLE

<p><b>8 Ordinary positions:</b>          - 6 with scholarship granted by University of Sannio          - 2 without scholarship</p>	<p>Applicant who wants to submit their admission application, under penalty of exclusion, must expressly indicate the curriculum and, within this, the Scientific-Disciplinary Sector (S.S.D.) for which he intends to compete, among the following:</p> <p><b>CURRICULUM A</b>  <u>The Person and His Rights Between Market and Institutions</u></p> <p>IUS/01 Private law*          MED/43 Forensic medicine          IUS/07 Labour law*          IUS/10 Administrative law*</p>		
		<p><b>CURRICULUM B</b>  <u>"Economic Development and Individual Well-Being. Business, Market and Public Institutions"</u></p> <p>SECS-P/07 - Business Administration and Management          SECS-P/08 - Economics and Management *          SECS-P/10 - Organisational Structure and Behaviour*          SECS-S/06 - Mathematical Methods of Economics, Finance and Actuarial Sciences          SECS-S/01 -Statistics *          AGR/01- Agricultural Economics and Rural Appraisal*</p>	
<p><b>1 additional position*, which will be activated only if covered by scholarship, financed by PON RI FSE-FESR 2014-2020 "PhD Programs with industrial characterization"</b></p>	<p><b>RESEARCH TOPIC:</b> <i>Smart Innovation and creation of shared value in winegrowing cooperatives</i></p> <p>* AGR/01- Agricultural Economics and Rural Appraisal</p>	<p>N. 1</p>	<p>* The additional position will not be activated without a scholarship (if it will not be financed by the MIUR)</p>
<p><b>6 additional positions*, which will be activated only if covered by scholarship, financed by POR CAMPANIA FSE 2014-2020 "PhD Programs with industrial characterization"</b></p>	<p><b>RESEARCH TOPIC:</b> <i>The process of international expansion of companies in the digital age: the development of foreign channels</i></p> <p>* SECS-P/08 – Economics and Management</p>	<p>N. 1</p>	<p>* The additional positions will not be activated without a scholarship (if it will not be financed by the MIUR)</p>
	<p><b>RESEARCH TOPIC:</b> <i>Sustainable and Intelligent Real Estate (RETURNS) - Legal models and strategies for sustainable management and promotion of value in the field of urban real estate assets (for residential and commercial use)</i></p> <p>* IUS/01 – Private law</p>	<p>N. 1</p>	
	<p><b>RESEARCH TOPIC:</b> <i>MADxGRU – Data Analysis Methodology for Human Resources Management</i></p> <p>* SECS-P/10 – Organisational Structure and Behaviour          * SECS-S/01 – Statistics</p>	<p>N.1</p>	
	<p><b>RESEARCH TOPIC:</b> <i>Innovative procurement. Technologies and efficiency in the acquisition of works, supplies and services: the qualified contracting authority</i></p> <p>* IUS/10 – Administrative law</p>	<p>N.1</p>	
	<p><b>RESEARCH TOPIC:</b> <i>Smart buildings: protection and enhancement of the natural, rural, historical-cultural and architectural</i></p>	<p>N.1</p>	

	<i>heritage for sustainability, safety and quality of life in the small towns of the Campania Region</i> * IUS/10 – Administrative law		
	<b>RESEARCH TOPIC:</b> <i>The management of time and space in new jobs*</i> IUS/07 – Private law	N.1	
2 Positions reserved	Position** reserved for holders of scholarships from foreign countries	N. 1	** To participate in the selection for this position candidates must declare to possess the documentation concerning the scholarship of which they are holders
	Position reserved for scholarship holders in specific international mobility programs **	N. 1	** The position will be activated only if funded under a specific international mobility program

<b>Programme Entry Requirements</b>	<p>Italian second level (Master equivalent) graduate degree (“laureamagistrale”) or foreign degree deemed equivalent to an Italian second-level degree in one of the scientific/academic disciplines relevant to the PhD Programme disciplinary areas <b>and, specifically,</b></p> <p><b>For Curriculum a): "The Person and His Rights Between Market and Institutions";</b></p> <p><b>Second-level (Master equivalent) degrees awarded in Italy:</b></p> <p><i>LMG/01 Class of graduate degrees in Law, LM-56 Economic Sciences, LM-62 Political Sciences, LM-63 Public Administration and Administrative Sciences 22/S (Specialisations in Law), 64/S (Specialisations in Economic Sciences) 70/ S (Specialisations in Political Sciences), 71/S (Specialisations in Public Administration and Administrative Sciences)</i></p> <p><i>Eligible admission qualifications include degrees obtained under the system and laws prior to Min Decrees DM 509/99 and 270/04, in the following disciplines: law, economics, political science</i></p> <p><b>For second-level (Master) degree awarded outside Italy:</b></p> <p><i>Degree areas or categories equivalent to those required for Italian citizens; English language skills.</i></p> <hr/> <p><b>For Curriculum b): "Economic Development and Individual Well-Being. Business, Market and Public Institutions”,</b></p> <p><b>Second-level (Master equivalent) degrees awarded in Italy:</b></p> <p><i>LM-56 Economic Sciences, LM-62 Political Sciences, LM-76 Economic Sciences for the Environment and Culture, LM-77 Economics and Business Sciences, LM-82 Statistical Sciences</i></p>
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	<p><i>LM-83 Financial and Actuarial Statistical Sciences, 64/S (Specialisations in Economic Sciences), 70/S (Specialisations in Political Sciences), 83/S (Specialisations in Economic Sciences for the Environment and Culture), 84/S (Specialisations in Economics and Business Sciences), 91/S (Specialisations in Economic, Financial and Actuarial Statistics)</i></p> <p><i>Eligible admission qualifications include degrees obtained under the system and laws prior to Min Decrees DM 509/99 and 270/04, in the following disciplines: Economics, Political Science, Statistics and Actuarial Sciences</i></p> <p><b>Second-level degree (Master) awarded outside Italy:</b></p> <p><i>Degree areas or categories equivalent to those required for Italian citizens; English language skills.</i></p>
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<b>Selection-Admissions: Policies &amp; Procedures</b>	<b>Qualifications, Written and Oral Tests</b>		
	Evaluation of Qualifications	Up to 10 points	<p>✓ <b>up to 1.5 points</b> for assessed university academic progression with appropriate certification attesting exams successfully taken and related marks/grades;</p> <p>✓ <b>up to 2 points</b> for the final graduating grade/marks, distributed as follows:</p> <ul style="list-style-type: none"> <li>- 66 to 76 marks - 0 point;</li> <li>- 77 to 87 – 0.3 point;</li> <li>- 88 to 98 – 0.6 point;</li> <li>- 99 to 106 - 1 point;</li> <li>- 107 to 109 – 1.5 points;</li> <li>- 110 – 1.8 points;</li> <li>- 110 with honours - 2 points</li> </ul> <p>(where the marks/grades achieved do not perfectly correspond to those indicated in this table - for qualifications obtained abroad and considered equivalent - the appropriate fractions of points will be applied according to a proportional calculation);</p> <p>✓ <b>up to 1.5 points</b> for relevance of the final dissertation topic to the PhD Prog research themes (based on the final dissertation, in PDF format, submitted on CD/USB flash memory along with the application);</p> <p>✓ <b>up to 2.5 points</b> for publications, subject to relevance to the PhD prog scientific/academic fields and topics/themes (0.5 points for each published paper);</p> <p>✓ <b>up to 2.5 points</b> for other training/research activities, duly and properly documented, of scientific and educational relevance; further subject to relevance to the PhD prog disciplinary fields and topics/themes (for purposes of assessment of such activities, any letters of reference may be taken into account, as provided for in the Call).</p>
	Written test: essay on theme	30 to 50 points	Applicants who pass the written test with a grade of at least 30/50 will be admitted to the oral test interview.

	Oral test: interview	24 to 40 points	Candidates would need to achieve a minimum grade of 24/40 in the interview in order to pass the oral test.	<p>The interview may be conducted via "teleconference" for foreign applicants not residing in Italy or for Italian applicants where circumstances so warrant, which should be justified based on appropriate documentation.</p> <p>In such event, applicants must indicate their Skype address, to be used for the oral test and ensure the use of a webcam to allow for their identification by the Selection-Admissions Committee.</p>
<p><b>Selection-Admission Test Objective</b></p>	<p>Both tests (written and oral) will focus on research theme pathways identified from among the topic areas covered by the SSD<sup>1</sup> chosen by the applicant at the time of submission of their application.</p> <p>The interview is also aimed at ascertaining the applicant's demonstration of adequate skills and proficiency in a foreign language, as specifically indicated by them in their application.</p>			
<p><b>Selection-Admissions Policies, Procedures and Objectives: only for the two seats reserved for holders of scholarships from foreign countries</b></p>	<p>Evaluation of Qualifications</p> <p>up to 10 points</p>	<p>✓ <b>up to 1.5 points</b> for assessed university academic progression with appropriate certification attesting exams successfully taken and corresponding marks/grades;</p> <p>✓ <b>up to 2 points</b> for the final graduating grade/marks, distributed as follows:</p> <ul style="list-style-type: none"> <li>- 66 to 76 marks - 0 point;</li> <li>- 77 to 87 – 0.3 point;</li> <li>- 88 to 98 – 0.6 point;</li> <li>- 99 to 106 - 1 point;</li> <li>- 107 to 109 – 1.5 points;</li> <li>- 110 – 1.8 points;</li> <li>- 110 with honours - 2 points</li> </ul> <p>(where the marks/grades achieved do not perfectly correspond to those indicated in this table - for qualifications obtained abroad and considered equivalent - the appropriate fractions of points will be applied according to a proportional calculation);</p> <p>✓ <b>up to 1.5 points</b> for relevance of the final dissertation topic to the PhD Prog research themes (based on the final dissertation, in PDF format, submitted on CD/USB flash memory along with the application);</p> <p>✓ <b>up to 2.5 points</b> for publications, subject to relevance to the PhD prog scientific/academic fields and topics/themes (0.5 points for each published paper);</p> <p><b>up to 2.5 points</b> for other training/research activities, duly and properly documented, of scientific and educational relevance; further subject to relevance to the PhD prog disciplinary fields and topics/themes (for purposes of assessment of such activities, any letters of reference may be taken into account, as provided for in the Call).</p>		

	<p>Interview on a research project</p> <p>54 to 90 points</p>	<p>The interview will last approximately 45 mins.</p> <p>Applicants are invited to prepare a presentation on a research project that is consistent with the specific curriculum and the corresponding SSD chosen by them and indicated, under penalty of exclusion, in the application form.</p> <p>Candidates would need to achieve a minimum grade of 54/90 in the interview in order to pass the oral test.</p> <p>Candidates' English language skills and proficiency will also be evaluated on this occasion.</p> <p>The interview may be conducted via "<i>teleconference</i>" for foreign applicants not residing in Italy or for Italian applicants where circumstances so warrant, which should be justified based on appropriate documentation. In such event, applicants must indicate their Skype address, to be used for the oral test and ensure the use of a webcam to allow for their identification by the Selection-Admissions Committee.</p>
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<p><b>Selection-Admission Tests: Schedules</b></p>	<p>Written Test</p>	<p>Written test dates, times and venues will be announced by way of a notice published on the University website at:<a href="http://www.unisannio.it/it/studente/laureato/dottorato-di-ricerca">http://www.unisannio.it/it/studente/laureato/dottorato-di-ricerca</a></p> <p><b>no later than 9 October 2018</b></p>
	<p>Oral Test Interview</p>	<p>Oral test dates, times and venues will be announced by way of a notice published on the University website at:<a href="http://www.unisannio.it/it/studente/laureato/dottorato-di-ricerca">http://www.unisannio.it/it/studente/laureato/dottorato-di-ricerca</a></p> <p><b>no later than 9 October 2018</b></p>
<p><b>Address for submitting application and supporting documentation</b></p>	<p>Ufficio "Segreteria e Protocollo" [Secretariat and Protocol Office], Università degli Studi del Sannio [University of Sannio], Complesso Immobiliare denominato "Palazzo San Domenico", Piazza Guerrazzi, no 1 – 82100 Benevento.</p>	